Facilitated Collaboration

Enhance Efficiency In and Around Your Port

Bethann Rooney, Assistant Director, Port Commerce Department, PANYNJ

Steve Cernak, P.E., PPM., Chief Executive/Port Director, Port Everglades

Kenneth Parkinson, Vice President, Ports & Marine





AAPA Strategic Plan

AAPA's new Vision:

To be the recognized, authoritative, and coordinated voice of the seaport industry in the Americas.

Mission Statement:

The mission of American Association of Port Authorities is to educate stakeholders, provide services, and advocate policies that strengthen the ability of member seaports to serve their global customers and create economic and social value for their communities.

Five Goals:

1. Relevance 2. Awareness 3. Relationship Building 4. Professional Development <u>For U.S. Members</u>: 5. Representation and Advocacy

Relevant issues and challenges facing its members



Efficiency

The comparison of what is actually <u>produced</u> or performed with what can be achieved with the same <u>consumption</u> of <u>resources</u> (<u>money, time, labor, etc.</u>).

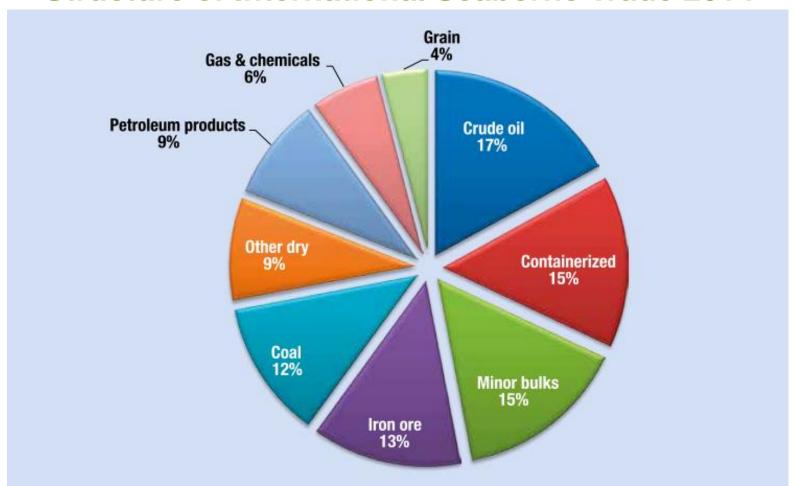
It is an important <u>factor</u> in determination of <u>productivity</u>.

Definition



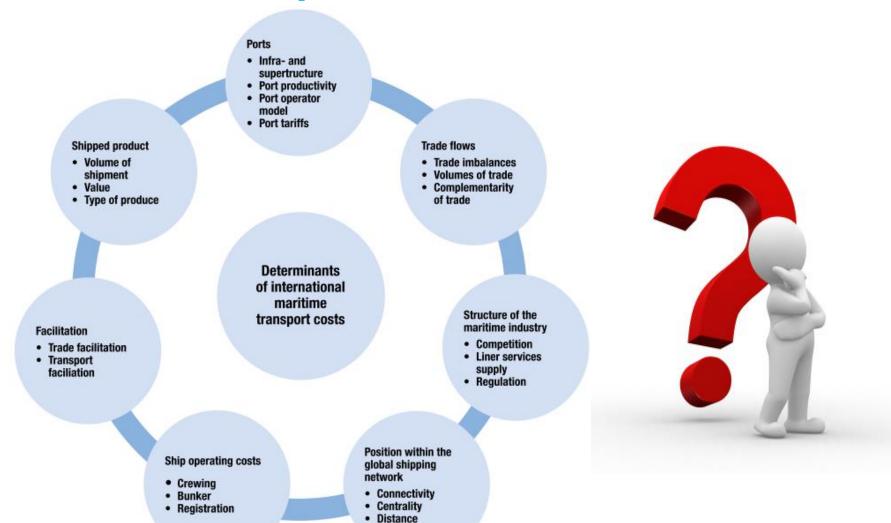
Understand Your Market

Structure of International Seaborne Trade 2014



Source: UNCTAD secretariat, based on Clarksons Research, Seaborne Trade Monitor, 2(5), May 2015

Maritime Transport Cost



Source: UNCTAD secretariat, based n Wilmsmeier, 2014.

Enhance Efficiency In and Around Your Port





Straw Poll of the Audience

What is affecting the efficiency at your Port?

- Navigation
- ✓ Landside Transportation
- ✓ Internal Port Circulation
- ✓ Terminal Operations
- ✓ IT Technology
- ✓ Security



Facilitated Collaboration

Case Studies

Bethann Rooney, Assistant Director, Port Commerce Department, PANYNJ Steve Cernak, P.E., PPM., Chief Executive/Port Director, Port Everglades



